



SCHENKER



The new World of DB Schenker

DB Schenker *global projects*
tailor-made solutions for the Oil & Gas industry.

Introduction

Dear Customers and partners

We are glad to announce that with effect from 1 March 2009, DB Schenker will be acting as a 100% foreign investment limited liability company held by Schenker Middle East FZE (Dubai) and Schenker AG (Germany). From this date onwards the company will carry the name:

SCHENKER Saudi Arabia LLC.

We would like to share this historic moment and the beginning of a new era for DB Schenker in Saudi Arabia with you. Having gathered experience in the Saudi Arabian market for more than 30 years now DB Schenker offers their customers in depth market knowledge in conjunction with a global network of own offices all over the world.

In 1975 DB Schenker established its first office in Jeddah after being named project logistics provider by Hochtief of the construction of King Abdul Aziz international Airport in Jeddah. What started with a project office developed to become a success story. DB Schenker offers its services at four locations in the Kingdom namely Riyadh where also the corporate Office is located, Jeddah, Dammam and Jubail.

We specialize in air and ocean transport, in land transport, in contract logistics as well as in supply chain management and we have the leading European rail transport network at our disposal. Last but not least I need to mention our special products tailor made for Industrial Projects, the Oil & Gas Industry, Fairs & Exhibitions as well as Removals.

Globally, we have:

- **2000 locations in 130 countries**
- **88,000 employees**
- **2007 revenues were 18 billion Euros (\$23.4 billion)**

As you can see, we have a big range of products and services to offer and look forward to bringing our company's strength and global reach right to your door. This will be our main goal: Serving your business and deliver success to you.

We are looking forward to be registered as your new logistics vendor and partner.

Kind regards

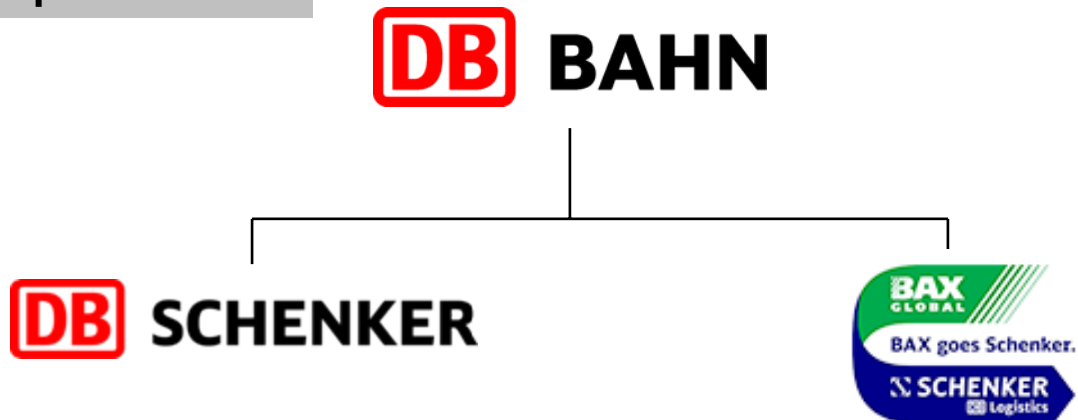
SCHENKER Saudi Arabia LLC.

Matthias Leymann

Global Project Manager. KSA

Ownership & Key figures

Ownership structure



Schenker is a fully-owned subsidiary of Deutsche Bahn AG, Berlin.

Key figures - worldwide

*incl. BAX Global



- 18 billion EURO revenue
- 88, 200* employees
- 2,000* locations in over 130 countries
- No. 1 in European Rail freight traffic
- No. 1 in European Land transport
- No. 1 in International Trade fair logistics
- No. 1 in Sports Events Logistics.
- No. 2 in International Air Freight
- No. 3 in International Ocean Freight

The new logistic power house...

Services and Schenker' Global Position



LAND – No. 1 in European Land & Rail transport

Key facts

Employees	22.100 *
Locations (in 30 countries)	700

- General cargo transport and services within Europe
- National and International transport and terminal systems



AIR – No. 2 in Global Air freight service

Key facts

Employees	7.000 *
Locations (in 30 countries)	400

- Global freight forwarding by air
- Worldwide chartering of cargo space



OCEAN – No. 3 in Global ocean freight service

Key facts

Employees	3.500 *
Locations (in 30 countries)	800

- Global freight forwarding by sea / FCL and LCL transports
- Bulk and heavy lift transports.



LOGISTICS – No. 6 in contract logistics

Key facts

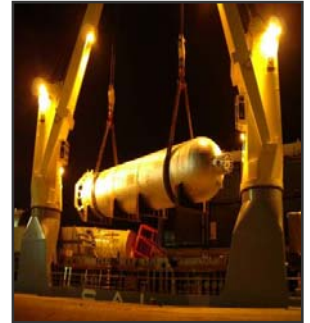
Employees	6.400 *
Locations (in 30 countries)	400

- Supply chain solutions & warehouse management
- Value-added services and customized IT solutions

Projects

Middle East / KSA references - extracted

Below mentioned an extracted reference list of some major projects handled from **SCHENKERprojctcs** in the Middle east and the Kingdom of Saudi Arabia.



Country	Project name	Freight tons
Civil Construction Projects		
■ Saudi Arabia	HOCHTIEF - International Airport Jeddah	820.000
■ UAE	MHI - Dubai Metro / Green Line - ON GOING -	50.000
Oil & Gas		
■ Iran	Kharg Island, Rehabilitation Project	45.000
■ Iran	Nioc Crude Oil Plant	12.000
■ Saudi Arabia	Petromin Refinery	98.000
■ Saudi Arabia	Saudi Aramco Ras Tanura Refinery	45.000
■ Saudi Arabia	SAMREF, Yanbu turn-around project - START 02nd quarter 2009 -	
Petrochemical and Chemical Plants		
■ Kuwait	Bechtel, General Reconstruction	9.000
■ Qatar	Uhde GmbH - QVC Project, Qatar	85.000
■ Qatar	Uhde GmbH - QAFCO 4 Project	120.000
■ Saudi Arabia	Ar Razi II Methanol Plant	18.000
■ Saudi Arabia	Ar Razi III Methanol Plant	15.000
■ Saudi Arabia	Sharq PE Plant	10.000
■ Saudi Arabia	Uhde Arabia – SAFCO IV	130.000
■ Saudi Arabia	LURGI – SIPCHEM CO-Plant – ON GOING -	55.000
Heavy Industry Projects		
■ Oman	Bechtel – SOHAR Aluminium smelter – ON GOING -	250.000
Power Plants		
■ Saudi Arabia	Al Khobar Power Plant	70,000
■ Saudi Arabia	AK 3 Power and Desalination	40,000
■ Saudi Arabia	SIEMENS – Shuibah Watrer & Electricity Co.	4.100
■ Saudi Arabia	SIEMENS – Riyadh PP9 – ON GOING -	20.000

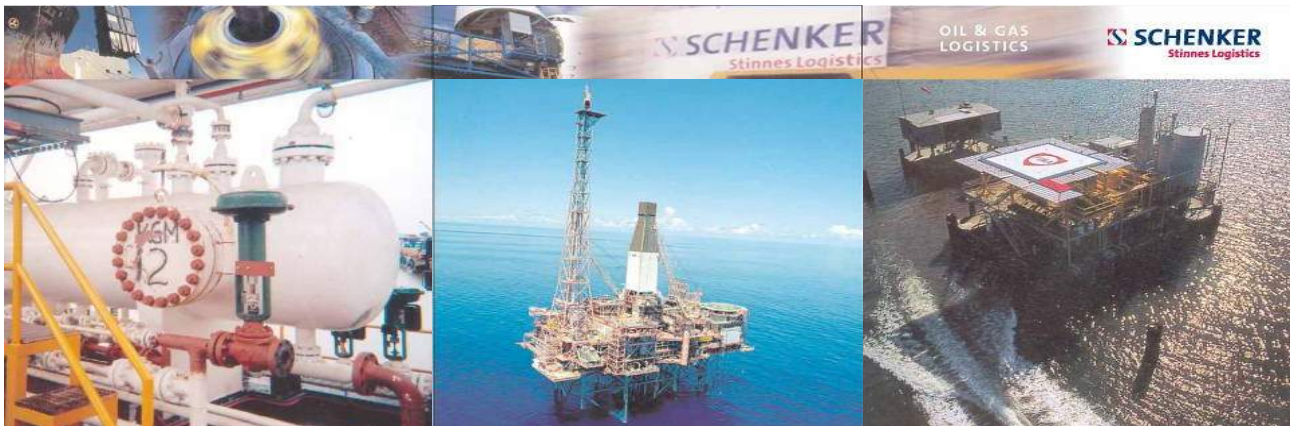
Global Oil & Gas

Oil Field Logistics Support Expertise

Oil field logistics support expertise

SCHENKER provides a specialized service in logistics support for oil and gas projects. We offer a comprehensive management concept and most suitable solutions for all kind of logistics support.

Our network ensures that each project cargo is handled by Schenker project specialists from origin to destination points in Asia.



Our services:

- Door-to-door air freight/sea freight services
- Licensed customs and brokerage services
- Dangerous goods and bulk handling
- Warehouse/inventory management
- Procurement and quality assurance
- Chartering aircraft and barges
- In-house heavy lift and transportation equipment
- Planning and management of logistic base
- Logistic feasibility study and consulting for onshore/offshore projects

Our values:

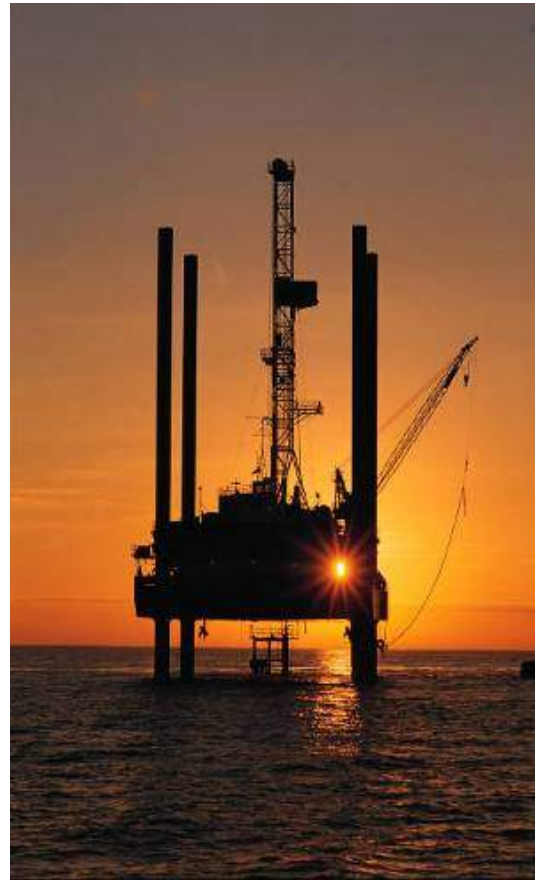
- Expertise to plan, develop and organize customer focused solutions
- Safe handling and shipping of equipments for oil and gas projects
- Integrated approaches with global network and hubs
- QHSE commitments
- State of the art track and tracing

Global Oil & Gas

Oil & Gas Services & Scope of work

Oil & Gas Services

- Global network and hubs
- Singapore regional hub and warehouse
- Hotshot and special delivery
- Integrated air-/ocean freight
- Licensed customs and brokerage
- Order processing & master list management
- Dangerous goods and bulk handling
- OTG storage and handling
- Warehouse inventory management
- Chartering aircraft and barges/LCT
- Heavy lift and oversize expertise
- Planning and management of supply base



Scope of Work - Schenker Network



- Global expediting, communication, co-ordination and documentation
- Freight consolidation at global hubs
- Material checking and packing in selected locations including systems management such as MEPAW
- Global door to door including customs clearance in destination country
- Special projects handling such as air charters, ocean charters, hazardous materials

Global Oil & Gas

Schenker Values for Oil & Gas

Schenker Values for Oil & Gas

- **Dedicated and highly qualified team of specialists**
- **Expertise to plan, develop and organize customer focused solutions**
- **Safe handling and shipping of equipments for oil and gas related transactions**
- **Integrated approaches with global network and hubs**
- **QHSE global commitments**
- **State of the art tracking and tracing of all transactions**



Global Oil & Gas Ocean & Air Freight Services



Ocean freight Services

- LCL service
- FCL service
- Break bulk
- Part charters and full charters

Schenker oil and gas can organize the Survey and the chartering for barging or tugging operation

- Vessels in full time basis
- Spot hired on voyage basis
- Speed boat for spot delivery equipment



Airfreight Services



Air charters for cargoes

Schenker has access to any and all commercially available airplanes and helicopters for charter

Hand carries

Our 7/24 availability allows easy and immediate access to organize emergency hand carries

Schenkersky

Is a globally recognized brand name to handle customer specific cargo moves for

- emergency shipments
- consolidations
- Door to Door solutions

Being global logistics provider Schenker's oil field division can cover the following scope of service:

- Feasibility studies on new onshore or offshore prospect areas
- QHSE management
- Erection and management of logistic base
- Waste disposal management
- Drilling stock inventory
- Management and operating of handling equipment fully certified
- Follow-up of delivery and clearance of goods at airports and seaports
- Airport and seaport services
- Chartering barges and supply vessel
- Air flight and chopper support
- Supply of qualified logistics personnel
- Local training and certification
- Welcome, ticketing and transport services for oilfield personnel
- Camps erection and catering provider
- Procurement and quality control of equipment



Inventory and Material Management

Warehousing

- Handling (receipt, storage, loading...)
- Packing
- Wrapping
- Labelling
- Order processing
- Picking
- Special operations on request



Stock management and information

- Inventories
- Statistics (by client, supplier, product, in and out dates, origins, destinations ...)
- Bonded stock monitoring
- Stock management in accordance with requirements: FIFO, LIFO ...
- E.D.I. connection
- On-time information about in & out and stock status thanks to our SWORD system

Projects

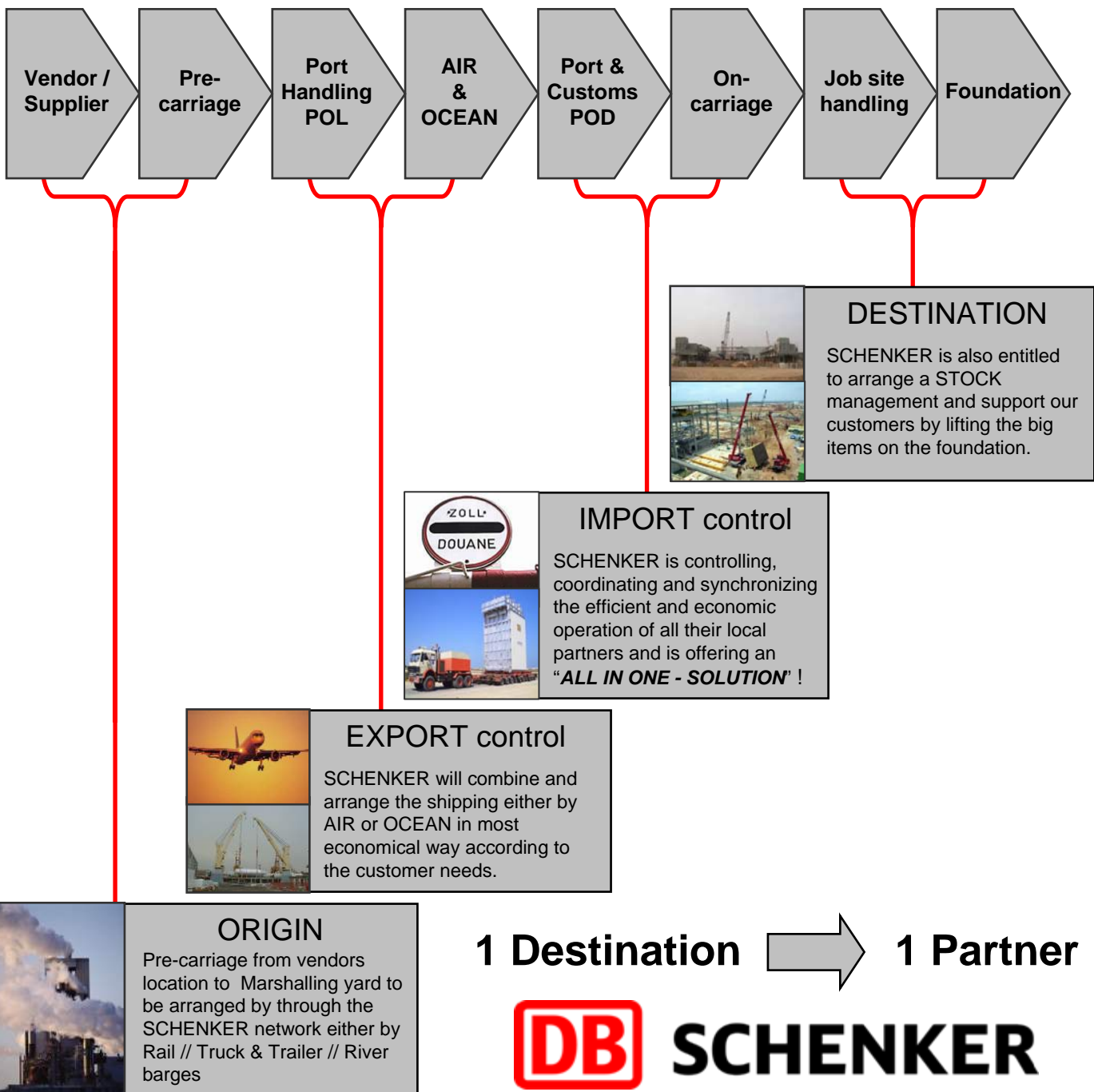
Global – Transport conception

Import as a reference



Global Projects – Transport Conception

SCHENKER projects provides its customers with world-wide one-stop-shopping from a single source.



DB SCHENKER *move* – Private relocations form one source



With DB SCHENKER your move is in good hands.

Our qualified specialists are well trained in handling fragile or valuable objects and the set up and dismantling of complete units whether it be an office or a fitted kitchen.



Our removal specialists provide you with comprehensive advice and can draw up a detailed offer for you at no charge. Whatever you entrust us with - your valuable equipment, computers and entertainment electronics, works of art and documents - we treat them with due care. Our qualified specialists are well experienced in handling sensitive or valuable objects and the dismantling and set-up of complete units whether it be an office or a fitted kitchen. Damage-free transportation requires tailor-made packing. That's why you can trust our packing professionals. By employing special transport packers your possessions are ideally protected during the move and reach their destination protected from impact and vibrations. Your antiques, glass, porcelain and ceramics, mirrors, sculptures and other works of art are professionally packed by our own trained staff. We only use environmentally certified materials for this. Our specialists at DB SCHENKER *move* not only use their expertise, but also ultramodern equipment. Air-suspension removal vans and elevating platforms are used to deliver everything safe and sound to their place of destination.

Individual Planning right from the start:

The major share of the work has already been completed before things commence properly. The provision of intensive consultancy ensures a problem-free move. For example, our specialists can make a timely overall assessment of the task in hand and can be relied upon to avoid problems before they arise. The result is a smooth, problem-free move. We plan and schedule completely according to your requirements. You can go away on holiday during the move and then take up residence at your new domicile at your leisure. If you are completely relocating abroad, we can not only take on the job of providing punctual transportation but can also settle the consular formalities and customs clearance.



DB SCHENKER *move* –

You feel at home right from the beginning.



We provide:

- Overseas moves
- Professional packing
- Storage
- Customs clearance

Our Service:

- Qualified consultancy
- Detailed offer
- Individual consultancy

Our Strengths:

- Trained packing professionals
- Extensive range of equipment,
- Our own fleet of vehicles
- Environmentally friendly packing material

www.dbschenker.com.sa

SCHENKER Saudi Arabia - Introduction



SCHENKER Saudi Arabia LLC.



Corporate Head Office, KSA

SCHENKER Saudi Arabia LLC.
Corporate Office RIYADH
Al Mizan Tower, 4th Floor
P.O. Box 20647
Riyadh 11465
SAUDI ARABIA

Email:

Schenker.riyadh@schenker.com

Phone + 966 (0) 1 2176035

Fax + 966 (0) 1 4660792

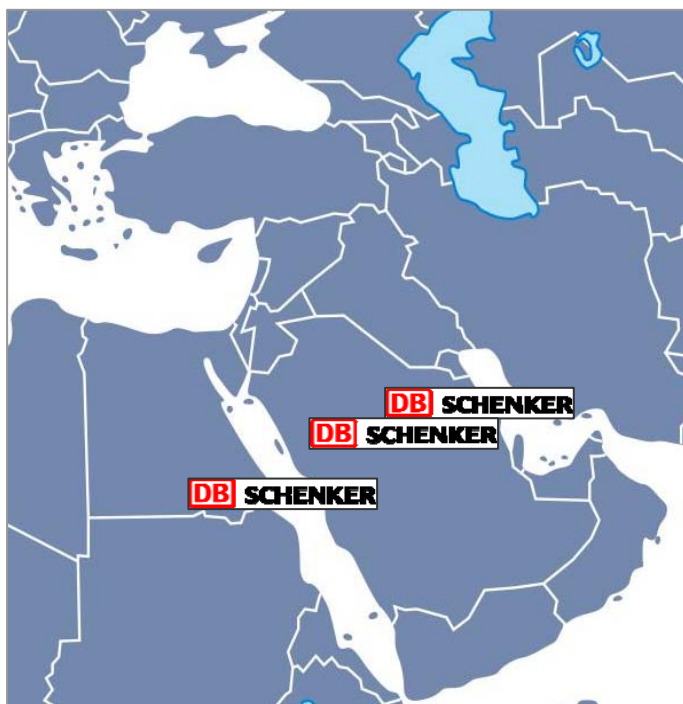
Homepage:

www.dbschenker.com.sa

- Established in KSA : 1975
- Branches : 3 (*Dammam, Jeddah & Riyadh*)
- Sales Office – Eastern Province: Jubail
- Sales Office – expansion plan : Yanbu + Economic cities
- Corporate Head office : Riyadh
- Storage capacity : above 10.000 m²

In 1975 **DB Schenker** established in cooperation with Mahmoud Othman its first office in Jeddah after being named project logistics provider by Hochtief for the construction of King Abdul Aziz international Airport Jeddah. What started with a project office developed to become a major success story within the Schenker Group. Being on the Saudi Arabian market for more than 30 years now Schenker offers their customers in depth market knowledge in conjunction with a global network of own offices all over the world. Schenker Saudi Arabia offers its services in four locations in the Kingdom namely Riyadh where also the corporate headquarter is located, Jeddah, Dammam and Al Jubail. Since 01st of March 2009 DB SCHENKER is acting as a 100% foreign investment limited liability company in Saudi Arabia.

Your contacts in Saudi Arabia



Main contacts

Saudi network

Dammam

SCHEMKER Saudi Arabia LLC.
OIL & GAS centre – attn. JOEY
 Al Fares Building / 1st Floor
 Al Khalij Street / Shatia Quarter
 P.O. Box 60543
 Dammam 31555 / Saudi Arabia
Phone : + 966 3 835 3030 / 835 3036
Fax : + 966 3 835 4040

Jeddah

SCHENKER Saudi Arabia LLC.
 Ishbilia Tower, King Abdulla Street
 4th Floor // P.O. Box 7620
 Jeddah 21472 / Saudi Arabia

Riyadh

Same as Corporate Office

City	Function	Name	E-mail
Riyadh	Managing Director	Mr. Ingo Kloepper	ingo.kloepper@schenker.com
	Sales Manager	Mr. Sohail Saleem	sohail.saleem@schenker.com
	Operation Manager	Mr. Pakkath Dineshan	pakkath.dineshan@schenker.com
Jeddah	Sales Manager	Mr. Syed Nayeem	syed.nayeem@schenker.com
	Operation Manager	Mr. T. [unreadable]	[unreadable]@schenker.com
Dammam	Branch Manager	Mr. T. [unreadable]	[unreadable]@schenker.com
	National Operation Manager	Mr. M. [unreadable]	[unreadable]@schenker.com
	National Sales Manager	Mr. Mohamed Ismail	mohamed.ismail@dbschenker.com
	Sales & Projects Coord.	Mr. Ahmed Saif Uddin	ahmed.saifuddin@schenker.com
	Operation & C/S Spvr.	Mr. Syed Abdul Azam	abdul.azam@schenker.com
	C/S & OPS - Supervisor	Ms. Fatimah Al – Nasser	Fatimah.al-nasser@schenker.com

SAOGE 2008 – Saudi Arabia Oil & Gas Exhibition & Conference



has participated at SAOGE 2008
in Dammam – Dhahran Exhibition
Center.



SAOGE 2008 stirs international interest

SCHENKER Saudi Arabia attended the Saudi Arabian Oil & Gas Conference and Exhibition (SAOGE) recently which stirred international interest and attracted more than 5600 visitors and attendees over a span of three days. SCHENKER's participation of this unique event in Saudi Arabia for the Oil & Gas industry sector, which was held under the patronage Of His Royal Highness Prince Mohammed Bin Fahad Bin Abdul Aziz Al Saud, Governor of the Eastern Province of Saudi Arabia, was part of the product implementation of SCHENKER's dedicated Oil & Gas service in Saudi Arabia by mid of the year.

The event held from 17th – 19th November 2008 in Dammam was hosted and supported by Saudi Aramco opportunely coinciding with the 75th Anniversary the worlds leading Oil producing company. Abdulla Abdulaziz Al Naim, vice president, Petroleum Engineering at Saudi Aramco while giving the key note speech at the conference, said: "This conference has attracted a diverse and dynamic group of business leaders, professionals and scientists, bringing them together in one of the most important spots of the world for the energy and at the home of Saudi Aramco, the Eastern Province of Saudi Arabia." The final figures for SAOGE 2008 were impressive as the first edition of SAOGE attracted 207 companies from 28 countries over the three days. The general director of the Dhahran International Exhibition Centre pointed out that: "SAOGE will be used annually as a tool to support the growth of the oil and gas industry by bringing together the avant-garde products, papers and solutions offered around the globe." This statement, the very positive resonance of participants and visitors alike, the number of new established business contacts as well as the number of visitors on our booth emphasize the fact that it was the right decision for SCHENKER to participate as the only leading global integrated logistics provider, mentioned Matthias Leymann, Branch Manager in Dammam and Project Manager in KSA.



SCHENKER's booth space for SAOGE 2009 which will be held from 18th – 20th October 2009 is already booked in order to underline our goal to be a leading logistics provider in the attractive Oil & Gas industry sector on the long run and we look forward to welcoming an even larger number of overseas visitors, partners and colleagues on this occasion.



Thank you...